



Monday 11 February 2019

2018: consolidated revenue tops the €100 million mark 20% growth (11.1% on a like-for-like basis) to €102.65 million

In 2018, the Group's revenue topped the symbolic €100 million mark for the first time, at €102.65 million.

AURES posted a strong 11.1% increase in revenue excluding the impact of acquisitions (13.1% based on constant exchange rates).

The Group met the objectives announced at the beginning of 2018, namely double-digit growth and revenue in excess of €100 million.

The strong revenue growth was primarily driven by the Group's German subsidiary, which had a record year with revenue up 41.9%.

The new NF 525 anti-fraud measure continued to boost the French subsidiary, which reported 18.6% revenue growth.

The Group's existing US entity (excluding RTG) continued to develop, with revenue rising 11.7% in local currency terms.

Revenue for the Australian subsidiary was up 4.5% in local currency terms, while the UK business declined 7.8% in local currency terms owing to Brexit-related uncertainty.

Including the revenue recorded by RTG, a member of the consolidated group since its acquisition on 16 October 2018, overall revenue growth was 20%.

Annual revenue trends by entity

Germany:	€17,334k	+41.86%
Australia:	€10,047k	-2.76% (+4.51% in local currency terms)
US (excluding RTG):	€14,009k	+5.74% (+11.66% in local currency terms)
RTG:	€7,572k	
France:	€35,169k	+18.62%
UK:	€18,527k	-8.63% (-7.82% in local currency terms)

Consolidated revenue (€k)	2018	2017	Change	Change at constant exchange rates
Q1	25,595	19,590	+30.65%	+35.78%
Q2	26,826	22,899	+17.16%	+19.76%
Q3	20,507	18,998	+7.94%	+8.73%
Q4	29,729	24,126	+23.22%	+22.23%
2018 cumulative	102,657	85,614	+19.91%	+21.66%

2019 goals

Based on the synergies expected from the RTG acquisition and the Group's goal of developing its terminals business, AURES is targeting sustainable growth for full-year 2019.

Upcoming events

2018 annual results: 26 April 2019 after close of trading on the Paris stock market.
A meeting to present the Group's earnings will be held at 2.00pm on 29 April 2019 at Palais Brongniart, Salle Napoléon, Place de la Bourse, 75002 Paris, France.

About the AURES Group

Founded in 1989 and listed on Euronext since 1999, AURES is an IT manufacturer providing a complete range of hardware solutions for the POS market (point of sale and services, retail, hospitality, etc.) and the kiosk sector (interactive terminals and integration).

The AURES Group has a global presence with its headquarters in France, subsidiaries in the UK, Germany, Australia and the US, and a network of partners, distributors and resellers in over 75 other countries.

At the end of 2018, AURES acquired US company Retail Technology Group Inc. (RTG), a major North American player in POS maintenance (hardware and software) and IT services.

ISIN: FR 0013183589

Financial information: Sabine De Vuyst

www.ares.com